

November, 2018

Current and Future Employers  
of SCSU Real Estate Majors & Minors

Dear Employers:

Enclosed you will find the Real Estate Majors Resume Book for 2018-2019. You will notice that some of the resumes are for students graduating in December and May this academic year seeking career opportunities and some are for students interested in internship positions for the summer of 2019.

We have also included a partial list of those companies and government entities that have hired SCSU real estate grads in the past, a brief vita of the real estate faculty, and the course requirements for real estate majors at SCSU. In addition to our real estate majors, this year you will find resumes of some of our real estate minors as well as members of the SCSU student Real Estate Association. We feel they are all well prepared to enter the real estate industry.

We hope you find this a useful tool in meeting your future staffing needs. If you have any specific questions about our program or about an individual in the real estate program, please feel free to contact me.

Additionally, if you have needs for people with experience you can go to the SCSU Real Estate Alumni website [www.scsurea.org](http://www.scsurea.org) and post your position there.

Sincerely,

Steve Mooney, Ph.D.  
Professor of Real Estate & Finance  
Holder of the MN Chair in Real Estate  
St. Cloud State University  
720 4th Av S  
St. Cloud, MN 56301

Kelly Jameson  
Assistant Professor of Real Estate & Finance  
Herberger College of Business

320.308.3074  
[moon@stcloudstate.edu](mailto:moon@stcloudstate.edu)

**REAL ESTATE MAJORS**

**RESUME BOOK**

**2018-2019**

## Real Estate Faculty

### Steven P. Mooney, Ph.D.

Dr. Mooney is Professor of Real Estate and Finance at SCSU, Chairperson of the FIRE Department, and holder of the MN Chair in Real Estate. He obtained his B.S. degree from the University of Wisconsin-River Falls, his M.S. in Real Estate and Regional Science from Southern Methodist University and his Ph.D. in Finance/Real Estate from Texas A&M University. His duties as the MN Chair include teaching and advising students in the BS and MBA degree programs in real estate, advising the student Real Estate Association, working with the Real Estate Alumni Association, assisting in the placement of grads, and interacting with professional organizations in the real estate industry. He also teaches Real Estate Principles, and Real Estate Appraisal.

Steve has published in a variety of real estate journals in the U.S., Australia and the United Kingdom. His book, Real Estate Math Demystified, published by McGraw-Hill, has sold over 10,000 copies. He has presented seminars in both the U.S. and Australia on topics ranging from appraisal techniques to the S&L crisis and its impact on the appraisal industry. Dr. Mooney has held Visiting Fellow and Visiting Research positions at the University of Western Sydney in Australia and the University of Ulster in Belfast, Northern Ireland.

### Kelly Jameson

Kelly Jameson received her undergraduate degree in Real Estate from St. Cloud State University in 1998. Her emphasis was property management and she had a minor in economics. She completed her Masters in Business Administration at the Carlson School of Management in 2004 with an emphasis in Finance. Kelly worked as a commercial property manager for Welsh Companies and for United Properties and in development for the St. Paul Port Authority. She has taught for SCSU in the past on a fixed term basis and is back with the faculty in a tenure track position. During the fall of 2014 Kelly spent a month teaching in England at Alnwick Castle and she will return there in the summer of 2019. Kelly also supervises the NAIOP project with selected students each year.

## A Partial List of Employers of SCSU Alumni

21<sup>st</sup> Century Bank  
A to Z Properties, Inc.  
Access American Transport  
Affinity Plus Federal Credit Union  
Agilaire, LLC  
AIG Global Real Estate Investment Corp  
Air Force  
Aitkin County Assessor's Office  
Alatus LLC  
Allen Lee Homes  
Allstate Insurance Company  
Amergy Bank  
American Bank of the North  
American Eagle Airlines  
American Family Insurance  
Ameriprise Financial  
Ampere  
Anchor Bank  
Anoka County Assessors Office  
Arrow Companies  
Artexsys, Inc.  
Arthro Care Sports Mdeicine  
Assured Financial, LLC  
Athelon Enterprises  
Bank Forward  
Bank of America  
Bankers Mortgage  
Bayer Built Woodworks  
Bear Development  
Bear Island Land Co., Inc.  
Bell Mortgage Division of State Bank and Trust  
Beltmann Relocation Group  
Big Lots  
BMS Intermediaries  
Bobalouies Grill & Sports Garden  
Borgelt, Powell, Peterson & Frauen, S.C.  
Boston Scientific  
BRKW Appraisals  
Brookfield Office Properties  
bSharp Creative Marketing  
Buell Consulting  
Buffalo Wild Wings  
Burnet Relocation Group  
C & O Services – Superior Exteriors MN  
Cambridge Properties  
Capstone Homes  
Cardinal Homebuilders, Inc  
Cargill, Inc  
Carleton Property Services  
Cash in a Flash ATM Services  
Cassidy Turley  
CB Richard Ellis  
CBRE  
CBRE Capital Markets  
CBRE Brokerage Services  
CBRE Global Corporate Services  
CBRE.com  
CBRE Valuation and Advisory Services  
Central Minnesota Credit Union  
Central MN Development Company  
Central MN Surgical Center  
ChadWick Real Esate Appraisals  
Chau Appraisals  
Christopher and Banks  
CHS, Inc  
City of Bloomington  
City of Brooklyn Center  
City of Brooklyn Park  
City of Eden Prairie  
City of Edina  
City of Maple Grove  
City of Minneapolis  
City of Minneapolis - CPED  
City of Minnetonka  
City of St. Cloud  
Coldwell Banker A. Adler & Associates  
Coldwell Banker Burnet Relocation  
Coldwell Banker North Shore  
Colliers International  
Colorado Virtual Academy  
Core Power Yoga  
Cosmos Appraisals  
Credit America Savings COmpany  
Cresa Minneapolis  
Crossroads Trailer  
Crown Appraisals, Inc.  
Cushman & Wakefield / NorthMarq  
CVS Pharmacy  
Dakota County Assessor's Office  
DDK Construction  
Demuth Agency, Inc.  
Denny's Inc.  
Depuy Synthesis Mitek Sports Medicine  
Direct Financial  
District 740 Melrose  
Diversified Real Estate Services, Inc.  
Dixon Property and Appraisal. LLC  
DNR  
Dominium Development and Acquisition  
Doran Comapnies  
Dotzler Appraisal Service  
Dougherty & Company, LLC  
Duff & Phelps  
Duluth Courthouse Field Office  
DW Jones Management  
Eagle's View Landscaping

Edina Realty  
Edina Realty Maple Grove  
EdwardJones  
Ehlers and Associates  
EKJ Appraisals  
Electrolux  
Elite Real Estate Services  
EMCOR Facilities Services, Inc.  
EnviroBate Metro  
Epicore Software  
Ever-Green Energy  
Farm Bureau Financial Services  
Fast Refund Tax Service  
First Movers Advantage, LLC  
First National Bank Wadena  
First National Bank Cold Spring  
Fleet Service  
Forsythe Appraisals, Inc.  
FXP, LLC  
G & C Seeds  
Gaia Real Estate Investments  
Gamades Properties  
General Mills, Property Taxes  
Geo-Comm, Inc  
GMAC RFC  
Goetsch Enterprises  
Gold Eagle Realty  
Goldmark Schlossman Commercial Real Estate  
Gonyea Commercial Properties, Inc.  
Granite City Real Estate  
Grant County  
Graybar Electric  
Great Clips, Inc.  
Great Floors  
Greater Insurance Service of Baudette  
Greco Properties  
Greystone Servicing Co., Inc.  
GTRE Commercial-Valuation Services  
Gustafson Appraisal / Coldwell Banker  
Hempel  
Hennepin County Assessor's Office  
Heying Development Corporation  
Hines  
HJ Sims  
Home Federal Savings Bank  
Homeowners Mortgage Corporation  
Hormel Foods  
Horstmann Enterprises  
Hosch Appraisal & Consulting, LLC  
Hospitality Services  
Housing Community Works  
HR Green  
Hudson Baking Company  
ING Direct  
INH Property Management  
Integra Realty Resources  
Internal Revenue Service  
IRET Properties  
IW Research & The Diedrich Walsh Marketing Group  
JH Callahan & Associates  
Johnson Builders & Realty  
Jones Lang LaSalle  
Joseph Mako Appraisals  
JP Morgan Asset Management  
JP Morgan Chase  
JSH Properties, Inc  
Just For Kix  
Kalahar Appraisal  
Karvel Rodning & Associates  
Keller Williams Premier Realty  
Kelly Computer Supply Company  
Kenneth D. Kirby, Inc  
Kensington Bank  
Klein Bank  
Knudson Farmers Insurance Agency  
Kuepers Inc. Architects and Builders  
Kurth Adjusting and Insurance Services  
KW Commercial  
Lancet Data Sciences  
LaNel Financial Group  
Lang Nelson Associates  
Lanz Appraisal, LLC  
Lend Smart Mortgage  
LeSueur County Assessor's Office  
Liberty Savings Bank  
Lifetime Fitness  
Lloyd Companies  
Lunda Construction  
Lynskey & Clark Company  
MacCel Management, Inc.  
Macieji Consulting  
Mainstreet Appraisals  
Mangelsen Appraisals  
Marcus & Millichap  
Mark A. Oehrlein Appraisals, Inc.  
Marketplace Home Mortgage  
Mayo Clinic  
Megastar Financial Corporation  
Meridian Real Estate Group, LLC  
Meritex Enterprises, Inc.  
Metro Group Real Estate  
MFC Properties Corporation  
Michael Bownik Appraisals  
Mid-America Real Estate  
MidCountry Bank  
Midwest Maintenance & Mechanical  
Miller Auto Plaza  
Minneapolis Appraisal Source, Inc.  
Minnesota Adult & Teen Challenge  
Minnesota Army National Guard  
Minnesota Business Finance Corporation  
Minnesota Commercial Property Tax Advisors  
Minnesota Department of Transportation  
MN Valley Realty  
Murdock's Ace Hardware  
Musky Tackle Online

Nagell Appraisal & Consulting  
Natixis Investment Banking  
Network Access Products  
New London Real Estate  
Nicollet Partners  
NMC Consulting LLC  
Northeast Iowa Appraisal & Real Estate  
Northeastern University  
Northern Tool & Equipment  
NorthMarq Capital  
Novation Group Consulting, Ltd.  
Nuveen Assets Management  
Oak Grove Capital  
O'Driscoll Development  
Oehrlein Appraisals  
Office Depot Real Estate  
Olmsted County  
Olympus Properties  
Opus Holding, LLC  
Oracle, Inc.  
Oregon Trail Insurance Company  
Orion Appraisals, Inc  
Orix Real Estate Capital Markets, LLC  
Partners National Real Estate Group  
Paster Enterprises  
Patchin Messner Dodd & Brumm  
Patriot Business Group  
Pavek Appraisals  
Pepsi-Co  
Piedmont Office Realty Trust  
Pine County Assessor's Office  
PJH Remodeling, LLC  
Platinum Properties Group, Inc.  
Premier Real Estate Services  
Prime Mortgage  
Pro Drywall  
Property Claim Solutions  
Property Tax Resources, Inc  
Proto Labs  
Prudential Life Insurance & Majestic Real Estate  
Rabo AgriFinance  
Ramsey County Assessor's Office  
RE/MAX Advantage Plus  
Real Estate Advisors, Inc  
Real Living Messina & Associates  
Red Stag Energy  
Redwing Aeroplane Company  
Rehabital Homes  
Reineke Realty  
Reit Management & Research  
Remax Results  
Renters Warehouse  
Richie Bros. Auctioneers  
RichMac Funding & Prairie Sky Financial  
RiverSource Life Insurance Company  
RJR Insurance Agency  
RMR  
Robert Lindahl Realty, Inc & Dungarvin, Inc  
Roberts Management Group  
Ruhland Commercial Consultants  
Ryan Companies  
Sajan, Inc  
Sanderson & Stewart  
Sasaki Medical LLC  
Schank Appraisal Services  
Schreiner Appraisal  
Scott County  
Scotland Homes, LLC  
SCP Control, Inc.  
Scriptural Spiritual Direction  
Select Group Realty  
Shaw Realty  
Shelter Corporation  
Shenhon Company  
Shorenstein Realty Services  
Showcase Properties  
Sibley County Assessor's Office  
SML Appraisals, Inc.  
Southwestern Minnesota Synod, ELCA  
Spectrum Financial Group, Inc.  
SPS Commerce  
SRF Consulting Group  
St. Cloud Appraisals, Inc.  
St. Cloud City Assessor's Office  
St. Cloud Post Office  
St. Louis County Assessor's Office  
St. Paul Linoleum and Carpet  
St. Paul Port Authority  
State Bank of Cold Spring  
State Bank of Fairmont  
State Farm Brando Walter Agency  
State of Minnesota DOT Land Management  
Stearns Bank NA  
Stearns County Assessor's Office  
Stewart Title Commercial Division  
Strategic Equipment  
Stuart Company, Riverview at Upper Landing  
Supreme Outdoor Services  
SVK Development  
Tacet Resources  
Taher, Inc.  
Target Corporation  
Target Headquarters  
TCF Bank  
TCF National Bank  
Tech Data  
Ted Glasrud Associates, Inc.  
TekNecks, Inc.

The Appraisal Group@Green Commercial Realty  
The Bensman Group  
The Darin Heller Team  
The Excelsior Group  
The Exceptional Home Team  
The Realty House, Inc  
The Valuation Group, Inc  
TheMLSonline.com  
Thoresen Diaby Helle Condon & Dodge, Inc  
Thorson Homes, Inc  
Thrivent Financial  
Timberland Partners  
T-Mobile  
Triad Guaranty Insurance  
Tri-County Abstract  
TST Media  
U of M Real Estate Office  
US Air Force  
US Army  
US Bank  
US BankCor  
US Department of Housing and Urban Development  
Umax Mortgage  
UMC, Inc  
United Properties  
UnitedHealth Group  
University of Michigan Athletic Department

Upfront-Broker.com  
Upland Real Estate Group  
UPM, Blandin Paper Mill  
Urban Homeworks  
USDA, APHIS, MRPBA, ASD, Realty  
VA Hospital  
Value-IT  
Vanquish AP  
Vermillion State Bank  
Vernon Graphics and Promotions  
Waialae-Larson Properties, LLC  
Wakota Commercial Advisors  
Warnert Development  
Waters Street Retail, Inc  
Weichert Realtors/Tower Properties  
Weinzetl Appraisal Services  
Wells Fargo Bank  
Wells Fargo Home Mortgage  
Wells Fargo RETECH  
Welsh Property Trust  
Willis of MN  
Wipfli, LLP  
WNC Lawn Services  
Wolters Kluwer  
Wright County Assessor's Office  
Xerox  
Zeller Realty Group

## REAL ESTATE MAJOR COURSE REQUIREMENTS

### Business Core

ECON 205	Principles of Macroeconomics	3
ECON 206	Principles of Microeconomics	3
BLAW 235	The Legal, Ethical, and Global Environment of Business	3
BCIS 242	Business Statistics	4
ACCT 291	Accounting I	3
ACCT 292	Accounting II	3
MKTG 320	Introduction to Marketing	3
BCIS 340	Management Information Systems	3
MGMT 301	Introduction to Professional Management	3
MGMT 383	Operations Management	3
FIRE 371	Managerial Finance	3
MGMT 497	Strategic Management	3
PHIL 484	Global Business Ethics	3
	<b>Select one of the following:</b>	<b>3</b>
	ENGL 332; MKTG 333; CMST 321, 332, 335, 341, 422, 432 or 441	

### Real Estate Major

<u>Required</u> - (24 Cr)		
CMTY 200	Cities, Suburbs, and Small Towns	3
FIRE 375	Risk Management and Insurance	3
FIRE 378	Real Estate Principles	3
FIRE 386	Real Estate Property Management	3
FIRE 483	Real Estate Finance and Investments	3
FIRE 484	Real Estate Appraisal	3
BLAW 434	Real Estate Law	3
ECON 465	Urban and Regional Economics	3

Electives - (9 Cr) Dependent on student's area of emphasis;

Brokerage Management, Sales & Marketing, Building & Construction, Finance & Investments, Planning & Development, Appraisal, Property Management, or Insurance.



# John Dahlberg

## Contact Information

jmdahlberg@stcloudstate.edu  
(320) 774-7584  
6054 18 St. N.  
Saint Cloud, MN 56303

**Objective** To obtain an internship in the commercial real estate industry that will allow me to use and apply the skills and knowledge that I have obtained through my education and professional experiences.

**Education** St. Cloud State University  
Intended major: Real estate with an emphasis on development and planning  
Anticipated graduation from St. Cloud State: Spring 2019

**Work Experience** **Circulation desk lead, James Miller Center August 2016-Present**

- Demonstrated leadership by being promoted to lead position within a year
- Took on new responsibilities such as opening and closing procedures
- Work as acting as supervisor when manager is not present
- Train new employees on procedures and protocol.
- Act as first point of contact for customer interaction for calls and in person

**Circulation desk worker, James Miller Center August 2015- August 2016**

- Show organizational skills by sorting, shelving and checking in and out books and equipment
- Display effective communication skills by interacting with patrons at the front desk
- Demonstrate leadership by being put at the front desk within two months

**Customer Service Representative, Domino's January 2015 - March 2015**

- Answered customer inquiries
- Entered customer orders neatly and in detail
- Handled monetary transactions accurately and efficiently
- Demonstrated effective communication with customers by answering inquiries and complaints
- Answered telephones politely and professionally

**Accomplishments**

- Vice President of the SCSU Entrepreneurship club from 2016-2018
- Helped lead the first student run presentation at the esteemed Winter Institute
- Worked in a tech startup incubator and worked with angel investors and venture capitalists
- Scouted software developers and managerial talent at mentioned incubator
- Acted as a guest speaker at a national medical conference in 2017

**Kyle Delarosby**  
(952)-288-8378  
[delarosby.kyle@gmail.com](mailto:delarosby.kyle@gmail.com)

---

**Career Objective: To leverage the knowledge and that I have gained in the classroom and connections in the workplace to succeed in the real estate brokerage industry.**

**Work experience:**

**Newmark Knight Frank**

Brokerage Intern, June 2018-August 2018

Senior Managing Director, John McCarthy (612)-430-9940

- Analyze financial requirements and creatively fulfill those requirements
- Communication between prospective clients and brokers
- Designing and distributing marketing material
- Learning through osmosis by contributing to a range of projects

**Grandview Estates**

Leasing Consultant, August 2017- Current

Property Manager, Karen Kalkman (320)-333-7626

- Analyze prospective clients needs and facilitate showings
- Draft and coordinate lease signings
- Various move in/move out responsibilities
- Manage and update internal systems and records

**The Regus Group**

Community Associate, May 2017-August 2017

Area Manager, Carrie Oman (952)-564-9750

- Customer service for our clients and their customers
- Administrative services and various day to day tasks for clients
- Trusted to manage the facility and guided tours when managers were absent
- Basic IT maintenance and troubleshooting

**St.Cloud State Herb Brooks Hockey Center**

Event staff, October 2016-May 2017

Student Supervisor, Kenzie (320)-293-3372

- Focused on customer service and assistance
- Helped maintain a safe and respectable atmosphere
- Assisted with game day operations

**Education:**

-Prior Lake High School, class of 2015

-St.Cloud State University and Herberger Business School, class of 2019

Upper level division GPA: 3.7, Cumulative GPA: 3.3

**Other Activities and Experience:**

-St Cloud State Real Estate Association President, Spring/ Fall Semesters of 2018

-St Cloud State Real Estate Association Treasurer, Fall Semester of 2017

-St. Cloud State Business Living Learning Community member 2015-2016

-2018 NAIOP University Challenge, finalist

-South Suburban Conference/Minnesota State Leadership retreats/lectures

-Operation Glass Slipper Non- Profit Organization 2010-2017

# Adam Eskola

---

129 Shadywood In Delano MN, 55328 | 763-447-1533 | [adameskola12@gmail.com](mailto:adameskola12@gmail.com)  
<https://www.linkedin.com/in/adameskola>

## Objective

---

Seeking a Development Analyst position in Multi-Family housing. A passionate, self-starter that demonstrates a willingness to learn, and works well with others through hard work and communication.

## Education

---

- **Bachelor of Science, Real Estate Development, *St. Cloud State University* Anticipated May 2019**
  - Real Estate Association Vice President
- **Associate of Arts, Business Administration, *Gogebic Community College* May 2017**
  - Dean's list Fall 2015 & 2016
  - Honors Graduate

## Experience

---

**Development Intern, Dominion Development & Acquisition, Plymouth, MN** 2018

- New Construction & Acquisition due diligence
- Market and Rent studies
- Land search for new construction sites
- Construction & start-up cost analysis of market rate rehab projects

**Relator Associate, *Signature Sotheby's International Real Estate*, Birmingham MI** 2017

- Cold Called prospects
- Met production goals
- Customer service
- Computer applications, (Excel, Word, Red X)

**Landscape Foreman, *Landcrafters Inc*, Minnetrista MN** 2014-2017

- Project Management
- Organization
- Customer Satisfaction

## Leadership Positions

---

- Captain High School hockey
- Youth Group Leader
- Honors caddy, Windsong Farm Golf Club
- Hiring Committee, Delano High School Hockey Head Coach

## Michael Fisher

3101 81<sup>st</sup> Ave N  
Brooklyn Park, MN 55443

763-486-8247

[Mikefisher@premiercommercialproperties.com](mailto:Mikefisher@premiercommercialproperties.com)

### Skills and Experience

- **Focus Driven**
- **Secret Security Clearance**
- **Experience in managing and constructing comprehensive schedules, events and meetings for over 100 employees.**
- **Reputation for displaying professional and high levels on Honor, Courage, and Commitment**
- **Strong Communication Skills**
- **Effective Team Leader**
- **Efficient Training Coordinator for over 30 employees**
- **Monthly reports on employee progress**
- **Experience in Crisis Management**

### Education and Certifications

#### Central Texas College

August 2015

- Associates of Arts

#### St Cloud State University

- Majoring in Real Estate

Expected to graduate Spring 2019

### Work Experience

#### United States Navy Aircrew Rescue Swimmer Petty Officer Second Class

2010 to 2016

- Handled multiple projects with different deadlines.
- Trained, instructed personnel and supported units in helicopter operations, search and rescue, and combat tactics.
- Effective decision-maker in high pressure environments.
- Coordinated training schedules and filed crucial administrative paperwork.
- Wrote the daily schedule for over 100 aviators in nine combat helicopters.
- Lead information meetings to high ranking commissioned officers/politicians in both the United States as well as overseas.

#### Premier Commercial Properties

November 1, 2016 to present

- Commercial Real Estate Broker.
- Property Manager of 15 different buildings.
- Coordinate and set up different vendors for the properties.
- Manage and keep track of all inspections at each property.
- Provide leasing services as well as writing purchase agreements for Commercial Real Estate.
- Screen prospective Tenants and leases for Landlords.

### Achievements

- Recipient of Global War on Terrorism Service Medal. As well as two Naval/Marine Corps Achievement Medals and one Good Conduct medal.
- Sailor of The Year 2016.
- Expanded international relations with Peru, Chile, and Brazil which strengthened security and partnerships.
- Performed medical evacuations of sick or injured individuals.
- Maintained 100% accountability of a large section of secret equipment worth over \$700,000 during overseas deployments.

# **Janna Haeg**

500 12<sup>th</sup> St S Apt 406, Saint Cloud, MN 56301

612-619-1627

[jhaeg@stcloudstate.edu](mailto:jhaeg@stcloudstate.edu)

---

## **EDUCATION**

### **Bachelor's Degree in Real Estate**

Expected May 2020

### **Minor in Psychology**

St. Cloud State University - St. Cloud, MN

### **Study Abroad**

- Studied in the British Isles Summer 2017
- Studied in Italy and Greece Summer 2018
- Developed new interpersonal relationships with the other students who traveled and professor
- Adjusted to the new culture and environment

**GPA: 3.75**

## **EXPERIENCE**

### **Tutor, Richard Green House**

January 2017-Present

- Applied leadership skills and knowledge with homework assistance for college students
- Reported progress students made back to supervisor to ensure students are on top of their studies

### **SCSU Summer Hockey Camp**

August 2016-17

- Taught children the fundamentals of hockey to improve their skills and achieve goals
- Cooperated with other counselors to help maintain a fun and positive environment for the kids
- Designed and modified the daily agenda for the kids to follow

## **ORGANIZATIONS**

### **St. Cloud State Women's Hockey Team**

August 2016-Present

- NCAA Division I hockey program
- Developed interpersonal relationships with teammates and faculty members
- Established a work ethic that was maintained throughout the year
- Produced productive time management skills by balancing hockey with school
- Earned the "All American Scholars" Award (Average 3.6 GPA & played 40% of games)

## **VOLUNTEER**

### **St. Cloud State Women's Hockey Team Volunteering**

- Worked at school event to create a fun and positive environment for students
- Collaborated with teammates and coaches at youth hockey practices
- Served as part of the volunteer team for The Granite Games

# Clinton Gabriel Johnson

315 Waite Ave S

Waite Park MN 56387

3204435481    cgjhnsn1@gmail.com

## Career Focus

To own a business focused in the Commercial Real Estate industry, suitable to utilize my knowledge and experience in contracting and customer service.

## Affiliations

Member of the Society for Marketing Professionals (SMP)

Member of the Real Estate Club (SCSU)

Student at Herberger's Business School (SCSU)

Member of Charter Board Commission - St Cloud City Council

## Education

Bachelors of Science – Real Estate (Building and Construction Emphasis)

St Cloud State University – Saint Cloud, MN, USA

Expected Graduation date – May 2019

### 3.1

## Employment

1/2017 – Present	Central Minnesota Driving Academy Office Manager Coordinate registrations Filing documents/record keeping Collecting and exchanging currency
12/2015- 2/2017	The Big Squeeze Café Owner Setting strategy and direction. Modeling and setting the company's culture. Building and leading the senior executive team. Allocating capital to the company's priorities.

## **References**

- Demoine Harvey (Chicago, IL) -773-398-4806
- Raymond Fleming (Chicago, IL) -1815-909-6835
- Mayor Dave Kleis (St Cloud, MN) – 320-293-8888
- Shazad Ahmad (St Cloud, MN) – 320-420-1554
- Emmanuel Oppong (St Cloud, MN) – 320-237-6996
- Eunice Adjei (St Cloud, MN) – 320-310-2246

# Gregory Hunter Koehn

615 Lakota Court, Brandon, SD 57005 | 605-496-4830 | [ghkoehn@stcloudstate.edu](mailto:ghkoehn@stcloudstate.edu)

---

**Objective:** To obtain a full-time position as a real estate and property appraiser.

## **EDUCATION**

*St. Cloud State University*, St. Cloud, MN Anticipated May 2019

- Bachelor's degree in real estate, minor in marketing
- CGPA 3.49

*Brandon Valley High School*, Brandon, SD May 2015

- Graduated with honors

## **EMPLOYMENT EXPERIENCE**

*DAK Development INC.*, Garretson, SD April 2017 – Present

- Owner
- Established a business plan for a real estate company
- Filed SD state required business treasury documents
- Designed financial spreadsheets for expenses, income, and tax preparation
- Purchased and remolded two properties in the summer of 2017
- Created a social media campaign to advertise properties

*General Laborer*, Stone Point Properties (Mobile Home Park), Garretson, SD May 2012 – Present

- Recruited employees and supervised work teams for special projects
- Contributed to construction projects, appliance and fixture installation, general property maintenance, and landscaping work

*Product Display & Customer Service*, Sunshine Foods, Brandon, SD Dec. 2012 – Aug. 2015

- Developed proficient customer service skills aiding customers with purchases and product needs
- Organized inventory and food displays
- Managed the summer food Kiosk- Responsible for food preparation and customer Service

## **INTERCOLLEGIATE ATHLETICS**

*Golfer*, Husky Golf Team, St. Cloud State University Aug. 2015 – Present

- Balanced team commitments and academic workload
- Exhibit respect and responsiveness while taking direction from coaching staff
- Named to the NSIC All-Academic Team



## Jordan Kotek

20476 Ridgeway RD NE, Pine City, MN 55063 | jordankotek@hotmail.com | (651) 434-1574

### EDUCATION

**Bachelor of Science in Management** - Emphasis in Global Business

**Expected 05/2019**

**Bachelor of Science in Real Estate**

St. Cloud State University, St. Cloud, MN

- Program nationally accredited by the AACSB
- **Study Abroad:** Germany, Denmark, and Poland
- Academic Research Project - University Honors Program
- **GPA 3.4**

### RELATED EXPERIENCE

**Independent Contractor** - Extreme Marketing - St. Cloud, MN

**10/2017-**

**Present**

- Developed interpersonal skills while communicating with customers to promote company clients
- Drive sales through demo and pop-up displays
- Set up and tear down displays, fill out reports

**Leasing Agent** - College Living St. Cloud - St. Cloud, MN

**02/2018-05/2018**

- Developing communication and analytical skills through answering phones, giving tours, and helping students with leases/applications
- Creating and promoting new marketing campaigns to attract renters

**Lead Amazon Brand Ambassador** - Fuse - St. Cloud, MN

**10/2016-05/2018**

- Promote products that are available on Amazon
- Conduct and host two monthly events on campus
- Inform students about benefits of Amazon Prime Student
- Schedule, plan, and conduct one conference call per month with students within pod

### ADDITIONAL WORK EXPERIENCE

**Waitress** - Pizza Pub - Pine City, MN

**10/2013-08/2017**

- Developed communication/analytical skills through answering phones, stocking items, waiting tables, customer service, and cleaning
- Skilled in effectively filling in for co-workers when needed and balancing school and work schedule

**Lifeguard/Swimming Instructor** - Pine City Beach - Pine City, MN

**06/2013-08/2017**

- Oversee patrons, keeping the surroundings clean, and making sure patrons abide by all rules posted
- Conducted classes every day for one week, four weeks out of the summer
- Lead basic safety in and around the water, and teach patrons their basic swimming strokes

### COMMUNITY SERVICE

**Volunteer**, Tri-County Humane Society, St. Cloud MN

**09/2016-**

**Present**

Washing dishes, fostering, and cleaning up after the animals.

# Sam Libke

13302 Oakwood Dr. Rogers, MN 55374

Phone: (763)-438-6655 | Email: [srlibke@comcast.net](mailto:srlibke@comcast.net) | <https://www.linkedin.com/in/samlibke/>

## OBJECTIVE

- Pursuing a career in commercial Real Estate Brokerage. Currently looking for internships that will give experience in the Real Estate field.

## EDUCATION

### Bachelor of Science in Real Estate

Anticipated Graduation May 2020

St. Cloud State University (SCSU), St. Cloud, MN

- GPA 4.0
- University Honors Program
- Herberger Business School Honors Program
- Dean's List - Fall 2017, Spring 2018

## EXPERIENCE

### Leasing Consultant - R & K Property Management, Sartell, MN

February 2018 – September 2018

- Analyzed prospective clients needs and facilitated showings.
- Drafted and coordinated lease signings.
- Managed internal systems and records.

### Property Assessor Intern – City of St. Michael, St. Michael

April 2018 – August 2018

- Gained knowledge of all types of building construction and grading relative to market values.
- Managed internal systems and updated records. Experience using CAMA appraisal system and APEX sketching.
- Gathered data to assist in the equitable appraisal, assessment, and valuation of all real property types.

### Server - Broadway Bar and Pizza, Rogers, MN

July 2016 – August 2017

- Demonstrated time management skills while waiting tables and handling customers.
- Refined communication and customer service skills while answering phone calls and taking orders.
- Displayed teamwork and leadership skills while training new employees.

## EXTRACURRICULAR

- **Treasurer**, Real Estate Association, SCSU August 2017 – Present
- **Captain, Vice President**, Club Hockey, SCSU August 2017 – Present
- **Member**, Beta Gamma Sigma, SCSU (Business Honors Society) January 2018 – Present
- **Member**, National Honors Society, Rogers High School August 2016 – June 2017
- **Crew Leader**, LINK, Rogers High School August 2016 – June 2017

## VOLUNTEERING

- Boys and Girls Club of America, Saint Cloud, Minnesota September 2017 - Present
- Feed My Starving Children, Coon Rapids, MN September 2013 – Present



# Alex Mayer

939 Parkview Lane | Sartell, MN 56377 | (320) 241-6110  
[ajmayer@stcloudstate.edu](mailto:ajmayer@stcloudstate.edu) | [www.linkedin.com/in/alexjmayer](http://www.linkedin.com/in/alexjmayer)

## Education

---

Bachelor of Science - Real Estate

Double Major - Finance

St. Cloud State University, St. Cloud, MN

12/2019

- Herberger School of Business (AACSB International Accredited Institute)
- GPA: 3.07
- Mandarin Chinese Proficiency (Six Years)

## Professional Experience

---

**Intern, Better Business Bureau**

1/2018 to 5/2018

- Conducting community outreach on behalf of BBB
- Increasing knowledge of business ethics and raising awareness

**Intern, US Department of State**

9/2017 to 5/2018

- Investigate Italian businesses operating in the US
- Maintain an unbiased position while collecting data
- Follow proper channels for reporting findings

**Program Assistant, Small Business Development Center**

5/2017 to 10/2018

- Connecting with clients and scheduling meetings with consultants
- Aiding in the steps of creating a business with clients
- Creating materials including newsletters, cash flow projections, and data summaries

## Awards/Achievements

---

Dean's List, SCSU

- Spring 2016, Fall 2016, Spring 2017

Data Collection Certificate, SCSU

2016

Investment Club, SCSU

2016 to 2018

- Programs Director

# David J. Moore

411 Duchess Court  
Sartell, Minnesota 56377  
(320) 360-2564 ♦ David.john.moore85@gmail.com

---

## Education

### Bachelor of Science – Real Estate

St. Cloud State University (SCSU), St. Cloud, MN

Expected: Dec 2019

- AACSB Accredited School
- Working 20 to 30 hours a week while attending school full-time

#### Real Estate Coursework

- Real Estate Principles
- Cities Suburbs and Towns
- Business Communication Strategy
- Managerial Finance
- Real Estate Law
- Operations Management
- Real Estate Property Management
- Introduction to Marketing

### Associate of Applied Science – Electrical Construction

St. Cloud Technical and Community College, St. Cloud, MN

May 2011

- Worked 35 to 40 hours a week while attending school full-time

## Professional Experience

### Lead Dock Worker

Coborn's Inc., St. Cloud, MN

2010 - present

- Supervise up to 8 people on a dock unloading trucks
- Scheduling and training for personnel that work on the dock
- Communicate effectively to produce an efficient and safe working environment
- Clean out and organized materials for up to 22 trailers a day.

### Electronics Technician

MN Army National Guard (MNARNG), Camp Ripley, MN

2012-2015

- Maintained and verified 130 Missile systems annually
- Scheduled and coordinated movements of equipment to and from the shop

### Military

MNARNG, Camp Ripley, MN

2003-2015

- Lead a group of 6 soldiers through their daily missions and maintenance routines
- Supervised 6 soldiers and ensured their safety

### Delivery Driver

Toppers Pizza, St. Cloud, MN

2009-2011

- Worked with a team to deliver over 100 orders per day

# Joseph F. Rath

---

www.linkedin.com/in/joseph-rath8021 | 5075258021 | Rath8021@gmail.com

## Objective

This is a brief summary of some of the Education, Skills, and Work Experience that would aid me in serving this company.

## Education

### **REAL ESTATE BACHELOR OF SCIENCE | FALL 2019 | ST. CLOUD STATE UNIVERSITY**

Cumulative GPA - 3.87  
Secretary of Real Estate Club  
President of Student Veterans Organization  
Graduate of Global Leadership Academy

## Skills & Abilities

**WORK ETHIC** - I grew up on a farm, in a farming community. As laziness was frowned upon, I learned to devote all of my energy into projects until they were completed.

**TROUBLESHOOTING** - I have always been interested in the way things work. I enjoy seeing systems work, and when they don't I tend to try and fix them. This skill has helped me fix everything from radios to team communication.

**INDEPENDENCE** - Worked as a merchandiser, stocking several stores, with limited contact with management. The work was done on-time, efficiently and correctly.

**LEADERSHIP** - The Marine Corps put me through several leadership training seminars, and my skills were put to the test daily. I was elected to the position of Vice President, and later President by my peers in the Student Veteran Organization.

## Experience

### **ASSESSOR INTERN | HENNEPIN COUNTY | MAY 2018 – AUGUST 2018**

- As an Assessor Intern I help Hennepin County conduct their 2018 Revaluation in Plymouth and Brooklyn Center.

### **LEASING CONSULTANT | GRANDVIEW ESTATES | OCTOBER 2016-MAY 2018**

- As a leasing consultant I answered phones, updated systems, collected rent, showed apartment, and guided apartment applicants by explaining the components of their leases.

### **MERCHANDISER | COCA-COLA | SEPTEMBER 2015-MAY 2016**

- As a merchandiser I would wake early, review the routes management posted for me, determined and executed the best approach.

### **RADIO OPERATOR | MARINE CORPS | AUGUST 2011-JULY 2015**

- As a radio operator in the Marine Corps I participated in many operations ranging in size from small team to Division wide.

# ASHLEY THOMAS

## SKILLS

Experienced in leadership roles and customer service where adaptability, planning/organizational skills, and interpersonal skills are used regularly.

## EXPERIENCE

**Server/Host | Texas Roadhouse | April 2016-Present**

- Promoted to Server in April of 2017.
- Train and evaluating newly hired hosts.
- Interprets guest's needs to provide a pleasant dining experience.

**Customer Service Associate | Kohl's Department Store | 2015-2017**

- Assisted with the start-up of new return systems and policies and then aided the others in its use to promote more efficient returns.
- Clarified and solved customer complaints
- Heavy use of organization and problem solving

**Shift Manager | Noodles and Company | 2012-2015**

- Delegated tasks for employees
- Contributed to meetings regarding store improvement, ordering/ inventory, and employee behavior.
- Managed 10-15 employees at a time.

## EDUCATION

**Real Estate Major | St. Cloud State University | Jan 2017- Present**

Junior in the Herberger business school at SCSU. 3.34 GPA. Recipient of the Real Estate Scholarship (Fall 2017), the Business Executive Council scholarship (Spring 2018) and the BOMA scholarship (Fall 2018).

**MNTC | Anoka Ramsey Community College | Aug 2013- Dec 2016**



amthomas530  
@yahoo.com



(763)244-5601  
(Cell phone)



www.linkedin.com/in/  
ashleythomas530

## CLUBS/ ACTIVITIES

**Member of the Real Estate Association at Saint Cloud State University. REA has regular guest speakers, trips, and networking events to build our careers after college.**



# Kaitlyn Tveit

3540 14<sup>th</sup> Ave SE • St. Cloud, MN 56304  
218-839-1662 • kaitlyntveit@yahoo.com

---

## OBJECTIVE

---

**An internship to develop financial and real estate knowledge that can later be applied to a related position.**

## EDUCATION

---

### **Bachelor of Science in Finance**

### **Bachelor of Science in Real Estate, Construction Emphasis**

**Anticipated Dec 2018**

### **St. Cloud State University (SCSU), St. Cloud, MN**

Internationally accredited by AACSB

Courses included: Real Estate Appraisal, Residential Construction, and Real Estate Market Analysis.

**GPA: 3.89**

## WORK EXPERIENCE

---

### **Residential Intern, Minneapolis Assessor's Office**

### **Minneapolis, MN**

**May 2017 – August 2017**

- Directed two residential projects; new home construction and tuck-under garages.
- Researched potential issues or concerns with current valuation/assessment processes.
- Performed site-visits to verify dimensions & photos to update property characteristics database
- Created litigation packets and formulated excel sheets to defend city assessments.
- Designed assessor appointment scheduling and routing process based on volume and proximity.

### **Lead Server/Social Media Manager, Eagle Point Resort**

### **McGregor, MN**

**May 2016 - August 2016**

- Lead a team of up to three servers.
- Increased Facebook followers by 36% over one quarter.
- Handled customer complaints and concerns to achieve high customer satisfaction.
- Organized campground activities and events.

### **Customer Service, Paulbeck's County Market**

### **Aitkin, MN**

**May 2013 - May 2014**

- Communicated with suppliers, customers, and employees for questions or conflicts.
- Managed employee break schedule.
- Trained new employees on equipment operations, point-of-sale system, policies and procedures.

## AWARDS

---

### **Beta Gamma Sigma Honor Society, SCSU**

- Ranked in the upper 10% of the business class.

**Feb 2017 – Present**

### **National Society of Leadership and Success, SCSU**

- Recognized for academic standing and leadership potential.

**September 2017 – Present**

### **Dean's List, SCSU**

- GPA 3.75 or higher.

**Fall 2015 - Present**

## SKILLS

---

**Computer Software:** Microsoft Office Suite, APEX, Revit, Notepad ++.

**Communication:** Public speaking, customer service, social media.

# Schuyler M. Van Dreel

www.linkedin.com/in/schuylervandreeel  
New London, WI 54961 | (920) 538-2538 | schuyler.vandreeel@gmail.com

## EDUCATION

---

### St. Cloud State University

*Anticipated Graduation May 2019*

Bachelor of Science – Real Estate

- Accredited by the Association to Advance Collegiate Schools of Business (AACSB) at the bachelor's and master's degree levels

## PROFESSIONAL EXPERIENCE

---

### Student Worker

*August 2018 – Present*

St. Cloud State University, Residential Life | St. Cloud, MN

- Assist students and faculty with completing housing applications
- Receive and deliver phone calls and emails
- Create and update confidential student forms on a regular basis
- Provide front-desk reception and other office support as required

### Cashier

*June 2016 – Present*

Target | Appleton, WI

- Meet or exceed scanning goals every shift
- Maintain knowledge of weekly ads, specials, and promotions
- Communicate with team members to ensure the best guest experience
- Develop skills in executing cash, check, and credit transactions

### Community Advisor

*August 2016 – May 2018*

St. Cloud State University | St. Cloud, MN

- Responsible for the welfare of 36 students each year
- Managed administrative tasks including: room condition reports, maintenance requests, incident reports, and room change requests
- Conducted rounds throughout the building to ensure security and enforcement of university policies
- Developed mediation and conflict resolution skills

## LEADERSHIP AND VOLUNTEER EXPERIENCE

---

### St. Patrick's Church Picnic

*August 2008 – Present*

Lebanon, WI

- Gained verbal and non-verbal communication skills by listening to guests and conveying messages to the kitchen
- Developed time management and multitasking skills

### Sherburne National Wildlife Refuge 100<sup>th</sup> Birthday Celebration

*October 2016*

Zimmerman, MN

- Gained confidence in working with children and their parents
- Learned how to think creatively when planning events for children

## Tat Wing Yeung

9712 Oxford Lane, Elko, MN 55020 | (952)449-1535 | darwin402@gmail.com

Trilingual in English, Cantonese, and Mandarin

LinkedIn: [www.linkedin.com/in/darwintwy](http://www.linkedin.com/in/darwintwy)

### CAREER OBJECTIVE

---

- Energetic and passionate college student working towards a BS in Real Estate at St. Cloud State University. Seeking an entry-level professional position in the Real Estate/ Financial services industry.

### EDUCATION

---

#### St. Cloud State University

*Bachelor of Science in Business*

- **Graduation date:** 5/1/2019
- **Major:** Real Estate
- **GPA:** 3.6/4
- **Related Courses Work:** Public speaking, Real Estate Investment, Operational management, Marketing & sales, accounting, and Business strategic communications.
- **Clubs:** Investment club, Real Estate Club

### SKILLS & ABILITIES

---

#### Management

- Project manager for a commercial investment property and facilitated the property's buildout with contractors, advertisement, and bookkeeping.
- Facilitated multiple event for Minnesota Chinese Association for Chinese community gathering. Organized the event, presentation, and sending out invitations.

#### Sales

- Serve as a License insurance broker to present insurance policies for both personal insurance, and commercial insurance such as life, business liability, and investment insurance.

#### Communication

- Trilingual speaker in English, Mandarin, and Cantonese. Worked as a interpreter for several foreign Chinese immigrants at different lawyer's office
- Given multiple presentations and reports to insurance clients, school assignments, and club meetings.

#### Leadership

- Promoters and serve as the chapter member for the Minnesota Chinese Association. One of our event was promoting and encouraging the Chinese community to participant in voting of the 2016 election.

### PROFESSIONAL EXPERIENCE

**Start Date – End Date**

---

#### Real Estate Project Manager

**3/1/2017 – present**

*Ty Companies – Burnsville, MN*

- Worked with attorneys, contractors, building association, and other parties through the entire process.
- Maintain bookkeeping documentation electronically through QuickBooks, and processed journal entries, online transfer, and payments.
- Worked directly with accountant to gather tax information, and resolve discrepancies.

#### Insurance Sales Representative

**2/1/2016 – 1/1/2017**

*World Financial Group – Roseville, MN*

- Offer information on product lines, service offerings, and demonstrations.
- Collaborate with management and other sales representatives for marketing strategy, and worked with established customers to increase sales.
- Able to generate 5-8 sales each month

#### Restaurant Server

**5/1/2015 – 12/1/2015**

*Kyoto Sushi Japanese Restaurant – Eagan, MN*

- Delivered exceptional, friendly, and fast service. Answered questions about menu selections and made recommendations when requested.
- Regularly checked on guests to ensure satisfaction with each food course and beverages.
- Appropriately suggested additional items to customers to increase restaurant sales.